

Message Text

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TO USDOC WASHDC

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UNCLAS STOCKHOLM 6540

FOR BIC/OED

E.O. 11652: N/A

TAGS: BTRA, SW

SUBJECT: COMMERCIAL PROGRAM: US VISIT OF MESSRS THOMAS THORIN
AND BJARNE HILLE-NILSEN

1. COMMERCIAL INVITATIONS HAVE BEEN ISSUED TO MESSRS THOMAS THORIN AND BJARNE HILLE-NILSEN REPRESENTING THORIN & THORIN AB, STEN STUREGATAN 8, S-41139 GOETBORG, SWEDEN.

2. THE FIRM IS SEEKING AGENCY OR DISTRIBUTORSHIP AGREEMENTS WITH US MANUFACTURERS OF ELECTRONICS, ELECTRICAL SUPPLIES, PRECISION MECHANICS, ENVIRONMENTAL CONTROL EQUIPMENT AND MEDICAL EQUIPMENT. GENERAL TECHNICAL INFORMATION AND KNOW-HOW IN THESE FIELDS IS ALSO OF INTEREST.

3. MR. THORIN PLANS TO CALL ON THE BOSTON DISTRICT OFFICE ON JANUARY 12 OR 13. MR. HILLE-NILSEN WILL CALL ON THE HOUSTON DISTRICT OFFICE AT THE SAME TIME. BOTH GENTLEMEN HOPE TO VISIT THE DISTRICT OFFICES AT ST LOUIS, MISSOURI AND CHICAGO, ILLINOIS TOGETHER SOME TIME BETWEEN JANUARY 13 AND 24.

4. MR. THORIN'S MAILING ADDRESS WILL BE C/O WATLOW ELECTRIC MFG CO., 12001 LACKLAND ROAD, ST. LOUIS, MISSOURI. MR. HILLE-NILSEN CAN BE REACHED THROUGH MARCO BIO SYSTEMS INC., P.O. BOX 12511, HOUSTON, TEXAS.

5. THORIN & THORIN AB IS A MEDIUM-SIZED AGENT/DISTRIBUTOR
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IN THE FIELDS MENTIONED ABOVE. THE FIRM IS FINANCIALLY

SOUND AND HAS A GOOD BUSINESS REPUTATION. IT IS RECOMMENDED
AS A SUITABLE TRADE CONTACT BY LOCAL CREDIT SOURCES.

6. THE DEPARTMENT'S ASSISTANCE IS MUCH APPRECIATED.
STRAUSZ-HUPE

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